

INSURANCE LAW BASICS

JOIN THE LEGION OF BOOM TO DEFEND YOUR CLIENTS AGAINST INSURANCE ABUSE

Chairpersons: Niomi Drake & Paul Veillon

Friday, October 3, 2014

6.0 CLE Credits Approved

Washington State Convention Center, Seattle

A Seminar for Plaintiff Practitioners Only

Great Rates for New Lawyers that attend in person!

- 8:30- 8:55 **Know Your Playbook:** Reading the Policy
Gary Williams, Quilcene
- 8:55-9:20 **Unnecessary Roughness and Unsportsmanlike Conduct:** Avoiding the Adversarial Approach to UIM Claims from the Beginning and the Long-term Implications for Bad Faith Claims
Rob Dietz, Insurance Consultant, Arlington
- 9:20-9:45 **Seahawks Win!** IFCA Trial Case Study
Sal Mungia, Tacoma, & James Beck, Tacoma
- 9:45-10:00 BREAK
- 10:00-10:25 **Game-changing Special Teams Touchdowns:** UIM Stacking, Umbrella Policies, Borrowed Vehicles, Lions, Tigers, and Bears
Jean Magladry, Bellevue
- 10:25-11:50 **Seeing the Team Doctor:** The Difference Between a PIP IME and a CR 35 Exam and How to Respond and Prepare Your Client
Al Shabino, Seattle
- 11:50-12:05 **Meet the Team:** Have more questions? Take this opportunity to meet the speakers in small group settings.
- 12:05-12:30 Lunch (box lunches provided)
- 12:30-12:55 **Yellow Flags Here!** USAA PIP
Sarah Lee, Tacoma
- 12:55-1:20 **Take Care of the Equipment:** Property Damage Coverages, Diminished Value, Loss of Use, Additional Necessary Repairs, Preferred Body Shops,' and Subrogation under Meas v State Farm & Averill v Farmers
Steve Hansen, Tacoma
- 1:20-1:45 **Winning in Overtime:** Excess Verdicts & Assignment of 3rd party cases
Ed Le, Renton
- 1:45-2:10 **Call in the Backups:** How to get auto claims covered by health insurance
Carrie Umland, University Place
- 2:10-2:25 BREAK
- 2:25-2:50 **No Yellow Flags Here!** Subrogation 101, 201, and 301: *Mahler, Winters, Hamm, Thiringer, Sherry,* and ERISA
Elizabeth Lepley, Bellevue
- 2:50-3:15 **Football Means Soccer to the Rest of the World - There's More to Life than Auto Cases:** Commercial and Homeowner Claims
Tim Bearb, Seattle
- 3:15-3:30 **Hail Mary Pass:** Last chance to ask questions. Take this opportunity to meet the speakers in small group settings.